

दवा (Pronounced as Dava) means in Hindi challenge, self confidence and the belief in yourself. Are you a graduate? Seeking for a challenge in India, one of the world's most and rapidly growing economies? Then we would like to get in touch with you.

Weikfield is one of the leading manufacturer and exporter of Teas and other food products in India serving customers all over the globe. To strengthen our international team at the headquarters in Pune, India, we are looking for a

## **Sales and Marketing Manager Europe and Latin America** (m/f).

Your tasks are:

- All brand and marketing related activities of our products in Europe and Latin America
- Increase of sales and acquisition of new customers in mentioned area
- Interpretation of market surveys and adjusting the sales strategy towards new trends
- Coordination with production, suppliers and customers in Private Label Projects and diversification of our portfolio
- In charge of all PR-activities and the contact person for journalists in target markets
- Planning and organizing of our participation at international leading trade fairs

And these are your skills :

- Graduate / MBA in international economics or food technology
- You speak fluently German, English and Spanish atleast. Every additional language is a plus.
- Experience in the food industry, FMCG and/or retail sector
- Successful internships abroad (preferably in Asia)
- Work experience in a multinational company and/or export business a plus
- Willingness of intensive traveling
- Hands-on mentality

In addition to your fixed salary we will provide free accommodation, sales incentives and reimburse your visa expenses.

Please send your complete application, references and CV as PDF through eMail to: [jobs@weikfieldorganic.com](mailto:jobs@weikfieldorganic.com). Size of attachment shall not exceed 2 MB.

If you have any questions, please contact Mr. Björn Gehrmann under +91-(0)20-305 85 600. For more information please log on to our website at [www.weikfieldorganic.com](http://www.weikfieldorganic.com).

We are looking forward to hearing from you soon.

**Weikfield Products Company Pvt. Ltd.**  
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